

Trends in USAID's Selection and Use of Implementation Mechanisms:

- 1. A Shift Towards Acquisition Mechanisms (Contracts) vs. Assistance Mechanisms (Grants and Cooperation Agreements)
- 2. The "Bundling" of Multi-Sectoral Program Components under Large, Omnibus RFPs and RFAs and Increased USAID Reliance on IQCs



Shift Towards Acquisition Mechanisms

The Federal Grant and Cooperative Agreement Act of 1978 defined implementation in terms of the *purpose* of the award and the *relationship* created between the U.S. Government and the award recipient.

- Acquisition mechanisms: "acquire by purchase, lease, or barter property or service for the direct benefit of the U.S. Government"
- Assistance mechanism: "transfer a thing of value to the recipient to carry out a public purpose of support or stimulation authorized by a law of the United States"
- ADS 304 provides guidance on instrument selection: suggests no activities are better suited for one type of instrument over the other



Recommendations On The Use Of Acquisition And Assistance Mechanisms

- Designate a new ACVFA working group to assemble a detailed list of programs exclusively appropriate for each mechanism
- Revisit and revise sections of ADS 303 and 304 to ensure compliance with the Federal Grant and Cooperative Agreement Act
- Provide additional training to mission-based staff on appropriate use of assistance and acquisition mechanisms
- Revisit appropriateness of mechanism selection and compile a "lessons learned" document for USAID contracting and agreement officers
- Explore the efforts of other federal agencies to identify and adapt best practices
- Be cautious of recent trends to manage grants and cooperative agreements like contracts and avoid efforts to exacerbate the "contract-like" management of assistance awards



"Bundling" of Multi-Sectoral Program Components

- Perceived benefit of management efficiencies
- Programmatic concerns:
  - > Creation of unnatural partnerships
  - ➤ Conflicts of Interest
  - Complicated lines of communication
- Increased use of IQC's limit pool of partners, expertise and ideas



Recommendations on the "Bundling" Trend in USAID Programming

- Commission a qualitative and quantitative study of the bundling phenomenon to examine cost efficiencies and impact on the quality of development programs
- Highlight and encourage the best practice of posting draft RFAs/RFPs for comment so bundling concerns can be raised with Mission personnel
- Ensure sufficient operating expense budgets to foster effective development practices

