



PARTNERING WITH POWER AFRICA

Initiative Built on Partnership

Partnership is at the core of Power Africa. Bringing cleaner, more efficient electricity to sub-Saharan Africa requires a new model of development: linking public and private sector goals and resources with investors and entrepreneurs seeking opportunities in Africa.

Power Africa partners with many of the leading private sector companies engaged in the power sector in sub-Saharan Africa, including local and international developers, equipment providers, advisors, energy service providers, financial institutions and investors from the U.S., Africa, and abroad. These partners share the U.S. Government's vision for working together to reach the common goal of increasing access to electricity in sub-Saharan Africa, and are willing to commit their resources and expertise to make this vision a reality.

Benefits of Power Africa Partnership

Power Africa private sector partner benefits include:

- A dedicated point of contact for periodic outreach
- Streamlined and coordinated access to the 12 Power Africa agencies of the U.S. Government (USG), including through joint meetings with multiple USG agencies
- Open lines of communication to Power Africa staff and transaction advisors on the ground across Africa
- Opportunity to inform Power Africa's policy reform, transaction advisory and technical assistance efforts aimed at addressing critical constraints to power sector development and investment
- Review of the partner's project pipeline to identify opportunities for potential Power Africa support
- Consideration for technical assistance under programs managed by the USG
- Connections to members of the Power Africa network, including other private sector partners, Power Africa partner governments and development partners such as the World Bank and African Development Bank
- Invitations to Power Africa-related events
- Recognition as partner on the Power Africa website and in Power Africa publications

What Our Partners Are Saying:

"The benefit of association is important and significant. Our business partners are taking us more seriously the fact that we are part of this initiative."

- Gilman Kasiga, CEO, EA Power

"It has been critical to our success that Power Africa provides access to several arms of the American government, streamlining the process for developers on the ground so that we do not have to approach multiple agencies independently, but have Power Africa at the center directing our advocacy across agencies."

- Richard Herbert, CEO, Aeolus Kenya



Power Africa's Beyond the Grid sub-Initiative, and partners like Mobisol, help bring off-grid and small-scale energy solutions to families and businesses across Africa. (Photo: Rachel Couch for Power Africa)

Criteria for Power Africa Partnership

In order to become a Power Africa Partner, a private sector company must demonstrate the ability to aid Power Africa in reaching its goals of adding 30,000 Megawatts of cleaner energy and 60 million new home and business connections by 2030. Potential private sector partners are assessed using a number of different criteria, including, but not limited to, the location of their proposed projects and capacity to complete these projects, their experience and presence in sub-Saharan Africa, the technologies used for proposed projects, and confirmation based on a due diligence review that the partnership would not cause representational risk to the United States Government.

Limitations on Partnership

While there are many benefits to becoming a Power Africa partner, partners will not receive any favorable treatment with respect to acquisition and assistance instruments that may be awarded by U.S. Government agencies, and are not guaranteed support from U.S. Government agencies for the partner's projects or business, whether in the form of financing, technical assistance, advocacy or otherwise.

How Can My Company Become a Power Africa Partner?

See www.usaid.gov/powerafrica/partnerships for step-by-step details and a contact form.

FOR MORE INFORMATION

General: <http://www.usaid.gov/powerafrica>

Partners: www.usaid.gov/powerafrica/partners

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